

**Meeting Minutes of  
Planning For Long Term Care Steering Committee  
Thursday, June 15, 2006  
10:00 - 12:00 Noon**

*Elder Care of Wisconsin, Inc.  
2802 International Lane  
Conference Room B*

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**Present:** Linda Baldwin, Todd Costello, Craig Dupont, Ken Eimers, G. P. Foster, Fran Genter, Ginny Graves, Lynn Green, Ken Hobbs, Charmian Klyve, Jean Kuehn, Owen McCusker, Karen Musser, Tom Perry, Dan Rossiter, Theresa Sanders, David Sievert, Marilyn Slautterback, Jennifer Thompson, Kim Turner, Kelly Zolinski, Barb Thoni, Rita Wells

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Jean Kuehn called the meeting to order at 10:10 a.m.

Ginny brought a presentation of Minnesota's county-based purchasing program, which included handouts and a Power Point presentation.

The presentation was entitled "South Country Health Alliance (SCHA) "Expanding the Options for Purchasing Health Care Services". Ginny explained she is not an expert on the Minnesota model, however, reported there have been many conversations with Marian Brand, Executive Director of South Country. Ginny passed out handouts from Minnesota, which included:

- Map of the county based purchasing groups
- Overheads of the presentation
- Administrative Rule of Code
- ByLaws of their Board of Directors for South Country Health Alliance
- Joint Powers Agreement
- County Resolution

It was suggested by Owen McCusker to have the State of Wisconsin and other planning consortiums learn more about this model. The group agreed having a two-day conference with Minnesota would be beneficial learning experience for all. It would allow Wisconsin to learn about Minnesota's programs, share ideas and they may even be interested in hearing more about Wisconsin's programs. This idea will be shared with our DHFS LTC planning liaison.

Ginny Graves gave highlights from a meeting she attended that was held in LaCrosse where Judith Frye was in attendance on June 14, 2006. Topics covered included:

- Reserving requirements for the potential MCO's
  - Need for working capital
  - Need for risk reserves
  - Need for solvency protection
- Advantage of being in managed care
- Statutory changes to support MCO's
- Number of ways to work with MCO's to gather initial reserve
  - They want to be flexible in understanding about various ways they can assist MCO's regarding rates
- Conversations the State is having with the Insurance Commissioners Office regarding the potential public/private partnership and what this would mean in terms of regulations.

- Discussions with CMS on the kind of firewall between the ADRC and the MCO should the county entity become the MCO
- A question was posed if the State would allow two systems – a waiver system and a managed care system

Further discussion of governance models was tabled. The group agreed to schedule an extended meeting at a later date for a more in-depth discussion of governance.

### **DHFS–County Co-Purchasing Model**

Owen passed out the draft county purchasing model chart and gave a brief history of how CLA and ECW arrived at the point of developing this purchasing model. The committee agreed further discussions surrounding the models would be held at the next meeting and Jean encouraged the group to review the materials and bring any questions they have to the next meeting.

### **Local Impact Data Reports**

Ginny Graves handed out two documents - one entitled 'Local Impact Data Report' from DHFS and the other from WCW-CMC Local Impact Analysis Care Management Functions. These documents are examples of tools that could be used by the group.

Jean reported she is meeting with Mike Linak, our DHFS LTC liaison, today to give him a sense of the committee's progress. She will also extend an invitation to him to attend future Steering Committee meetings.

The next meeting will be on July 13, 2006 at CLA from 8:30 to 12:30, which will be an extended timeframe from prior meetings.